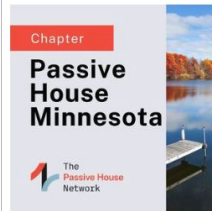
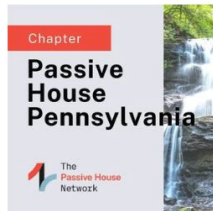




Policy that Works



Bronwyn Barry
PHN Policy Lead

TODAY'S PATH

WE ARE
HERE

1

REPORT FINDINGS

Brief recap of PHN's 'POLICY THAT WORKS' report and the POLICY PATTERNS we found.

2

QUILTING PATTERNS

Looking at where and how best to intervene to build policies as systems.

3

SPECIFIC EXAMPLES

Real-world examples from across North America that we can replicate.

0

Q&A - LET'S TALK?



LET'S OPEN THE UMBRELLA

Ten key requirements for new buildings

By 2030 all new buildings must operate at net zero to meet our climate change targets. This means that by 2025 all new buildings will need to be designed to meet these targets. This page sets out the approach to operational carbon that will be necessary to deliver zero carbon buildings. For more information about any of these requirements and how to meet them, please refer to the: UKGBC - Net Zero Carbon Buildings Framework; BBP - Design for Performance initiative; RIBA - 2030 Climate Challenge; GH A - Net Zero Housing Project Map; CIBSE - Climate Action Plan; and, LETI - Climate Emergency Design Guide.

Low energy use

- 1** Total Energy Use Intensity (EUI) - Energy use measured at the meter should be equal to or less than:
 - **35 kWh/m²/yr** (GIA) for residential¹For non-domestic buildings a minimum DEC B (40) rating should be achieved and/or an EUI equal or less than:
 - **65 kWh/m²/yr** (GIA) for schools¹
 - **70 kWh/m²/yr** (NLA) or **55 kWh/m²/yr** (GIA) for commercial offices^{1,2}

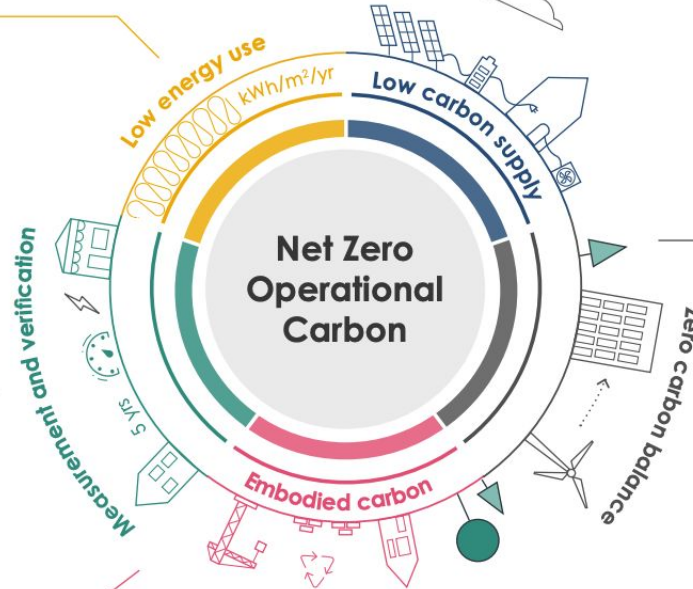
- 2** Building fabric is very important therefore space heating demand should be less than **15 kWh/m²/yr** for all building types.

Measurement and verification

- 3** Annual energy use and renewable energy generation on-site must be reported and independently verified in-use each year for the first 5 years. This can be done on an aggregated and anonymised basis for residential buildings.

Reducing construction impacts

- 4** Embodied carbon should be assessed, reduced and verified post-construction.³



Low carbon energy supply

- 5** Heating and hot water should not be generated using fossil fuels.
- 6** The average annual carbon content of the heat supplied (gCO₂/kWh) should be reported.
- 7** On-site renewable electricity should be maximised.
- 8** Energy demand response and storage measures should be incorporated and the building annual peak energy demand should be reported.

Zero carbon balance

- 9** A carbon balance calculation (on an annual basis) should be undertaken and it should be demonstrated that the building achieves a net zero carbon balance.
- 10** Any energy use not met by on-site renewables should be met by an investment into additional renewable energy capacity off-site OR a minimum 15 year renewable energy power purchase agreement (PPA). A green tariff is not robust enough and does not provide 'additional' renewables.

Developed in collaboration with:



Developed with the support of:



What's our SHARED end goal?

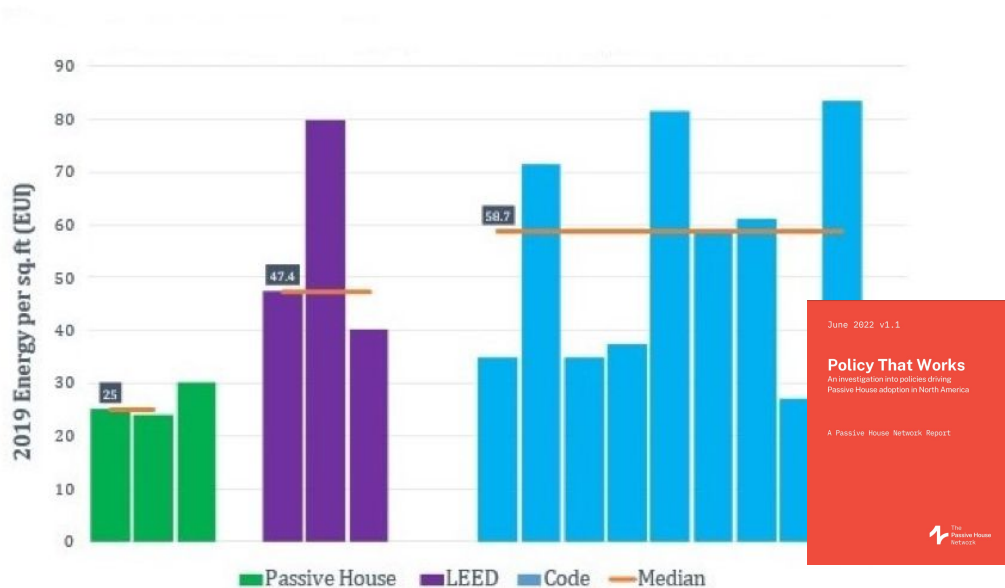
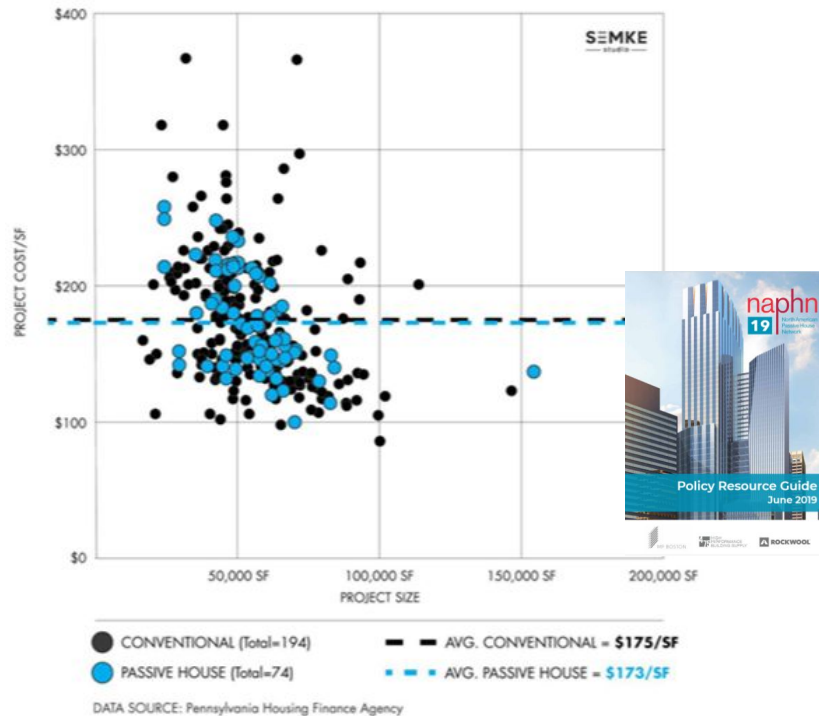


Figure 7. 2019 Measured Energy Use Intensity in kBtu per square foot per year (kBtu/sf/yr) for deed-restricted low-income multifamily buildings in Philadelphia, PA. Categorized by voluntary standards achieved. Source: MassCEC

BETTER PERFORMANCE for LOWER COSTS!

268 Proposals to Pennsylvania Housing Finance Agency (2015-2018)





The Passive House Network

PHN'S REPORT:

June 2022 v1.1

Policy That Works

An investigation into policies driving
Passive House adoption in North America

A Passive House Network Report



WHERE WE STARTED:

1

Inventoried Current PH Policies

PHN convened a Roundtable of Chapters and Allied PH orgs to assess what PH policy is already in place, how it was implemented and who is moving PH policy forward.

2

Reviewed Successful Policy Mechanisms & Toolkit

PHN surveyed the market of successful policies that were accelerating PH adoption.

3

Analysed Policy Frameworks

We looked at how typical codes are developed, and how PH fits into (or doesn't) those frameworks to determine WHERE best to intervene in the system

4

Brainstormed GOALS & IDEAS

Looked at where to intervene and best use of our existing capacity and resources.

5

Craft an ACTION PLAN with Target Metrics for Success

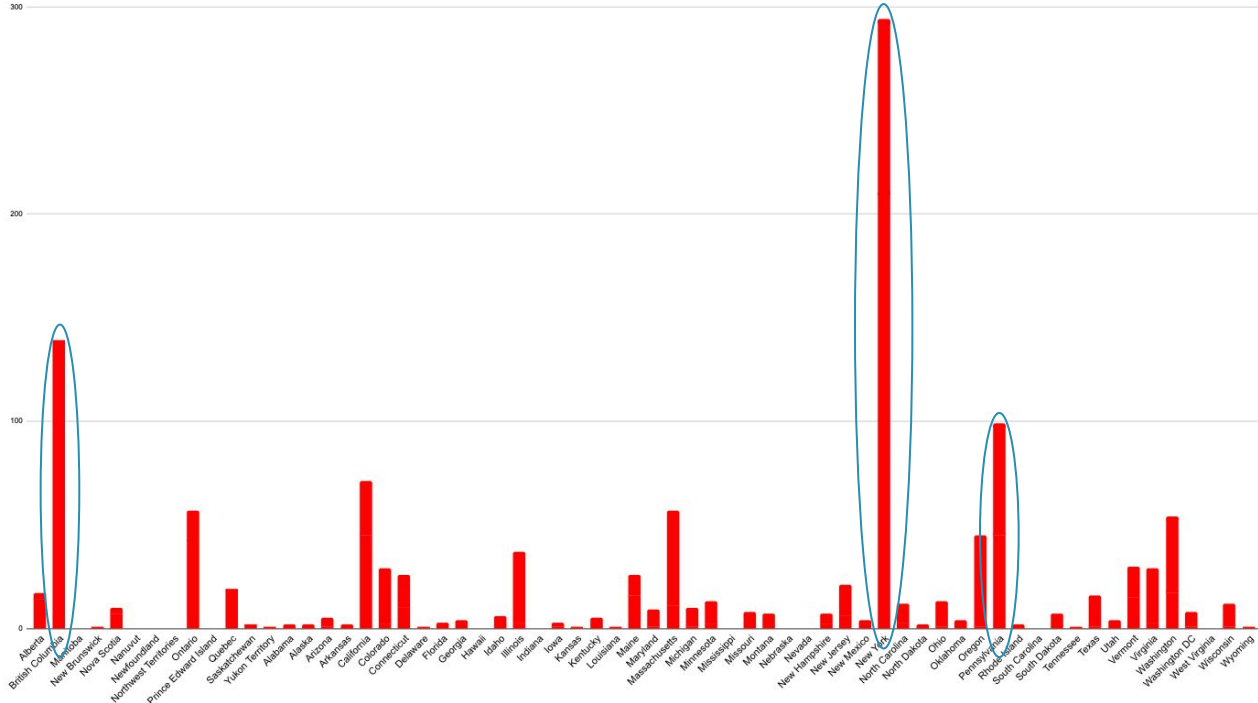
Developed Goals & Actions into specific tasks for HQ, Chapters & Allied orgs. Set metrics for success. PLAN an annual review to assess impact and refine our Goals & Ideas.

WE ARE
HERE



Mapping Professionals c.2017

North America's Certified Passive House Professionals by State & Province c.2017



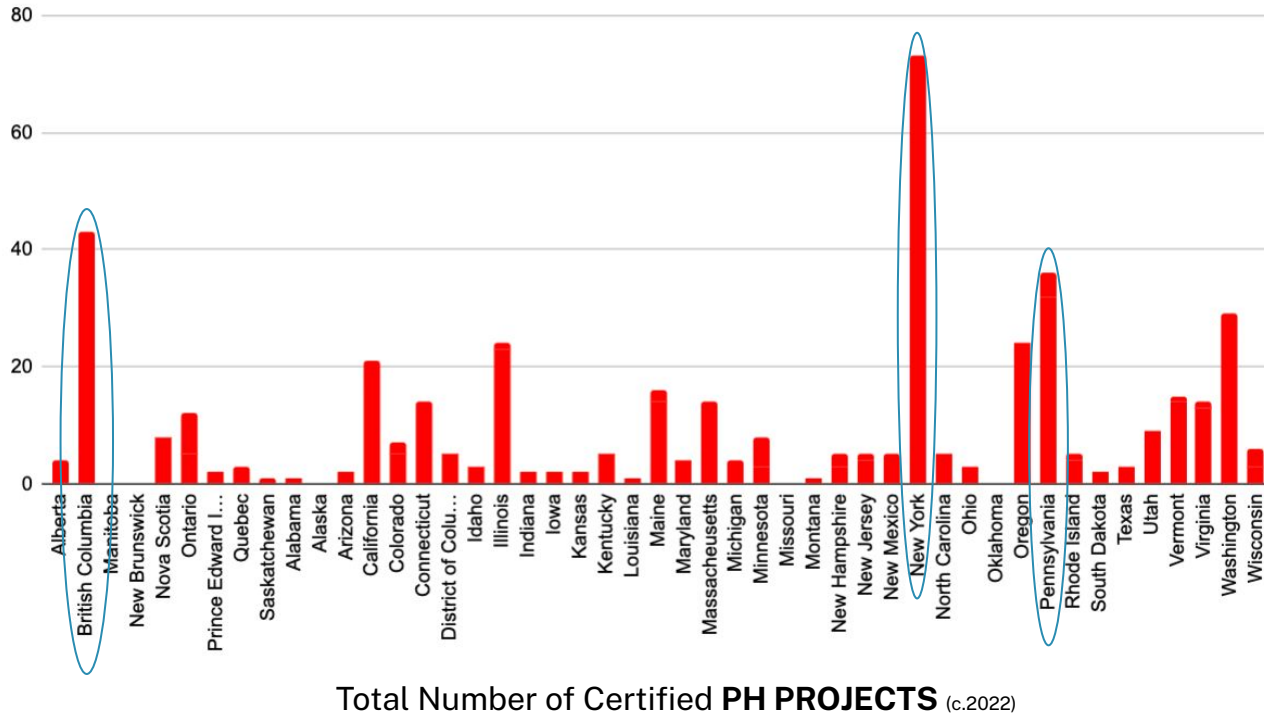
Total #'s of Certified PH PROFESSIONALS (c.2017)



HP BOSTON | HIGH PERFORMANCE BUILDING SUPPLY | ROCKWOOL

Mapping Certified Projects

Number of Certified Projects Canada & USA c.2022



June 2022 v1.1

Policy That Works

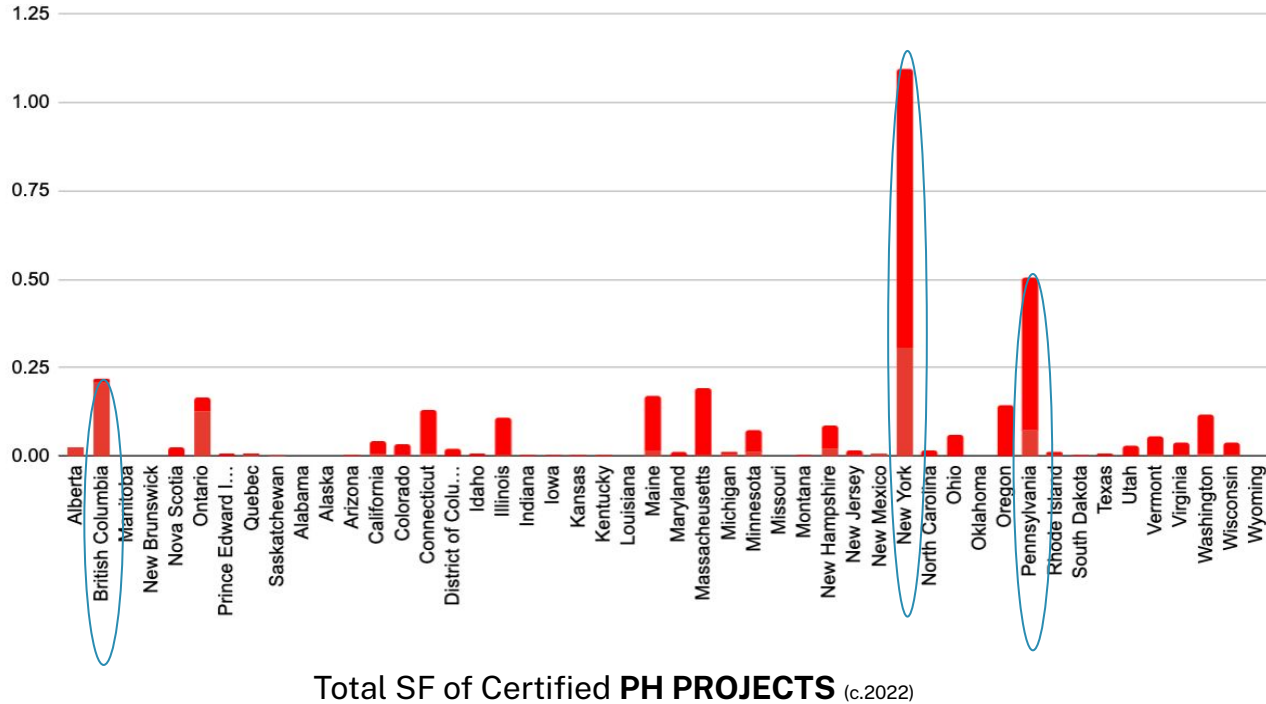
An investigation into policies driving
Passive House adoption in North America

A Passive House Network Report

The logo for The Passive House Network, featuring a stylized '1' icon in white on a red background to the left of the text 'The Passive House Network' in white.

Mapping TFA (ft²) Certified Projects

Total million ft² Certified PH Projects Canada & USA c.2022



June 2022 v1.1

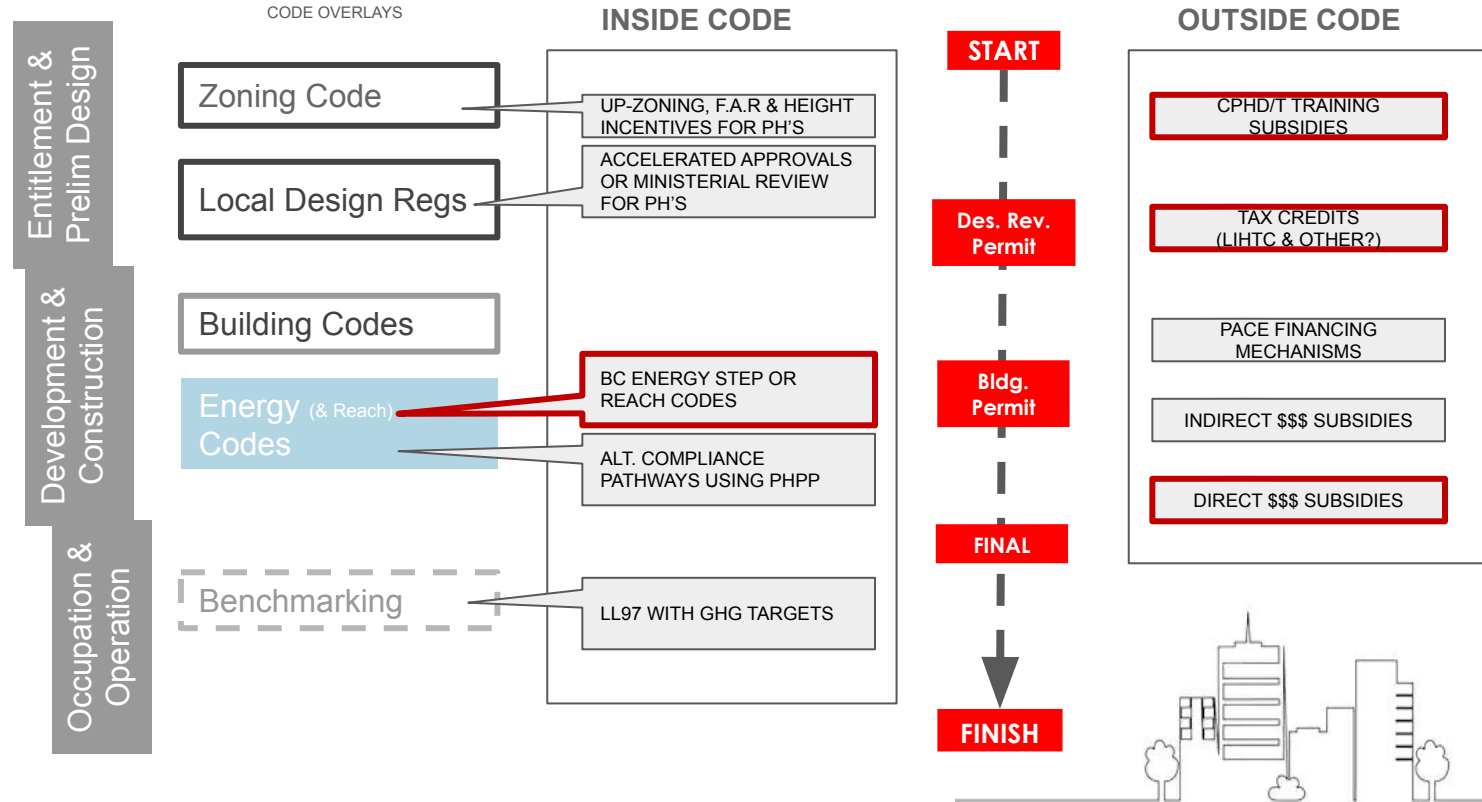
Policy That Works

An investigation into policies driving Passive House adoption in North America

A Passive House Network Report

Total SF of Certified PH PROJECTS (c.2022)

MAPPING DRIVERS OF PH



THREE KEY ENTITIES

1

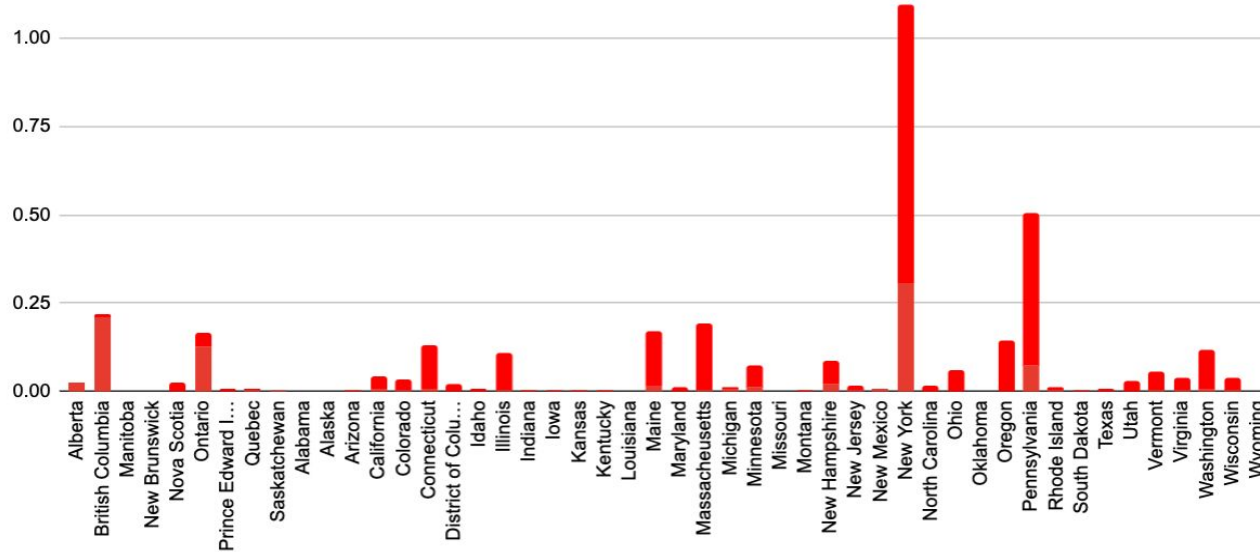
City-Led Initiatives
with clear, ambitious
TARGETS = 0\$

2

State (& Utility)-Led
WORKFORCE TRAINING
& DEVELOPMENT = \$\$

3

Utility (& State)-funded
support for
FRONT-RUNNER PROJECTS = \$\$\$



Project incentives were:

- COMPETITIVE
- STEPPED
- REQUIRED REPORTING &/ MONITORING

THE KEY DRIVERS

#3 CLEAR END GOAL: PH must be outlined by the supporting program/city/state/utility as the end goal.

KEY FEATURES OF EFFECTIVE PH PROGRAMS & POLICIES

#1 TRAINING Subsidies: these generate the critical mass required to spark market transformation.

#2 PROJECT Subsidies: these lower the initial cost & risk barriers required to spark market transformation.



- ❑ All 3 drivers must be in place for success
- ❑ Multiple options are possible for #3 (state, city or regional utility programs.)
- ❑ #3 works best as reach code or incentive program.

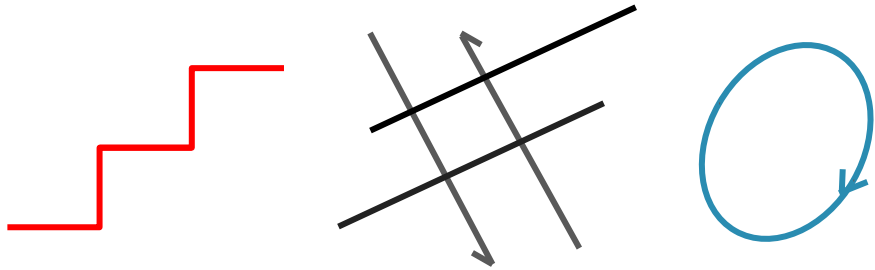


Quilting Policies

Replicate KEY PATTERNS



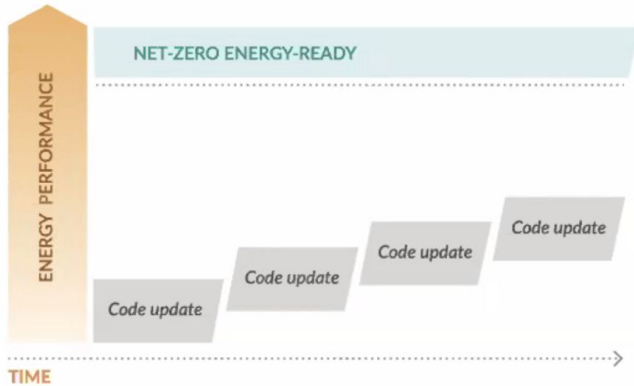
The Passive House Ne



1. **STEPS:** Tiered programs with weighted incentives directly *TIED TO THE TARGET*
2. **CROSS HATCHES:** that connect different regulatory frameworks.
3. **CIRCULAR FEEDBACK LOOPS:** for reporting costs & outcomes

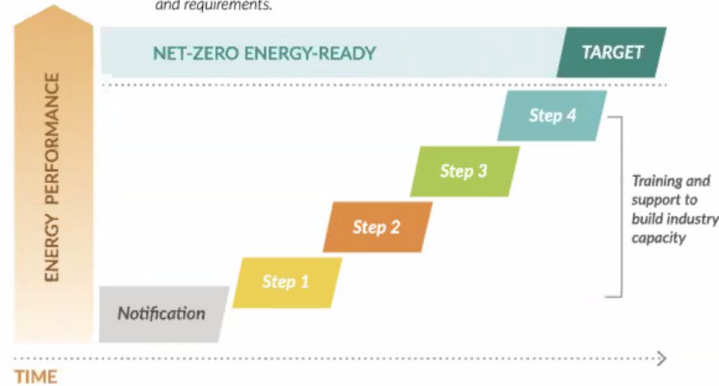
1 INCREMENTAL APPROACH

Also known as: "Maybe we'll get there someday..."



2 BACKCASTING APPROACH

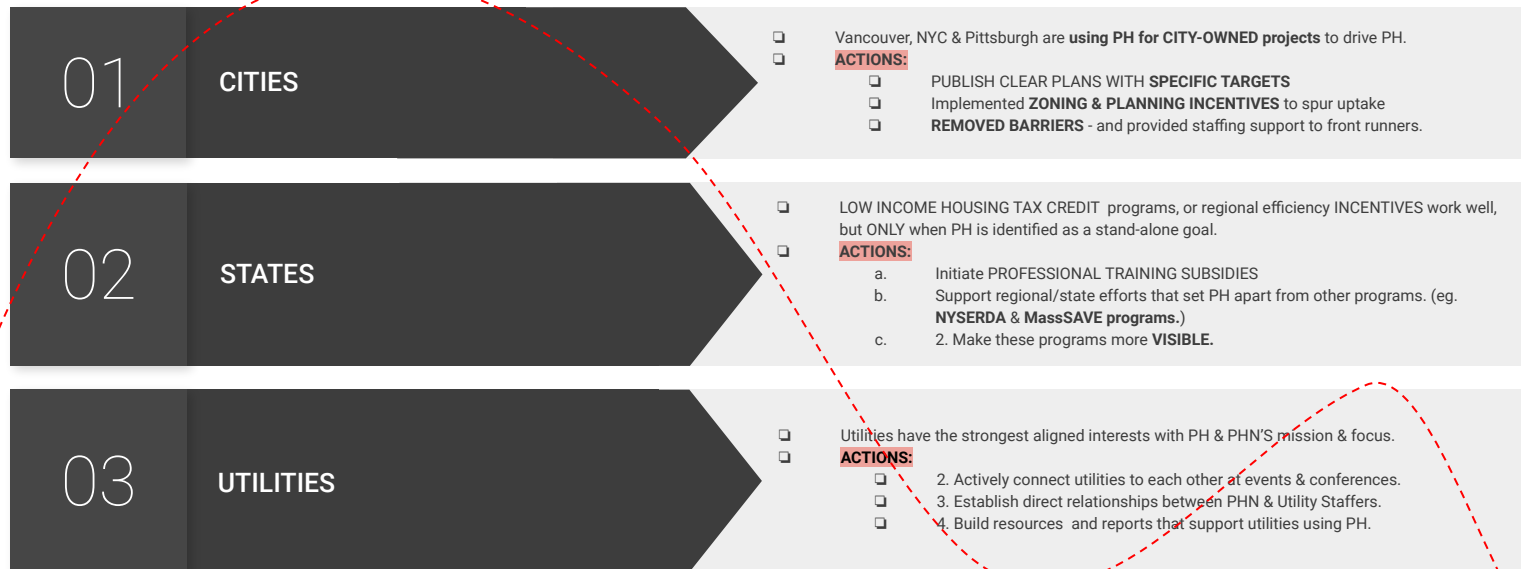
Define a target, and work backwards with fixed interim deadlines and requirements.



The Power of Backcasting: Traditional code development will not bring a jurisdiction up to a net-zero energy-ready performance in a timely manner.

And **AVOID INCREMENTALISM!**

HOW & WHERE the ACTION STARTED





01

City-Led Policies

Vancouver's BIG LEVER: Zoning Incentives



The Passive House Network

- Greenest City Action Plan
- Zero emissions buildings**
 - Build a Passive House
 - Building catalyst tools
 - Multi-family building energy resources and programs
- Zero Waste 2040
- Climate Change Adaptation Strategy
- Neighbourhood Energy Strategy
- How we are greening City operations



Zero Emissions Buildings

A zero emissions building (ZEB) is highly energy efficient and uses only renewable energy.

We plan to transition to zero emissions buildings in all new construction by 2030. To achieve this, we're setting limits on emissions and energy use in new buildings, and will reduce these limits over time.

Review:

- [Zero Emissions Building Plan](#)
- [Development bylaws, policies, and guidelines](#)
- [Vancouver Building Bylaw \(VBBL\)](#)
- [Resources](#)

What energy will zero emissions buildings use exactly?

[Learn more about our strategy to achieve 100% renewable energy in all buildings by 2050.](#)



[Build a Passive House](#)

Learn if your project meets all of the requirements of the Passive House standard.



[Building catalyst tools](#)

Learn how zero emissions buildings can be eligible for a 5% increase in floor space ratio.



[Multi-family building energy resources and programs](#)

Depending on its size, your multi-family building may be eligible for a range of utility programs, incentives, and rebates.



Vancouver's Zero Emissions Buildings

Accelerating Passive House Uptake

Sean Pander
City of Vancouver

1. Developed & adopted a Zero Emissions Buildings Plan

2. Trained 100 city staffers & SUBSIDIZED Passive House training for local professionals

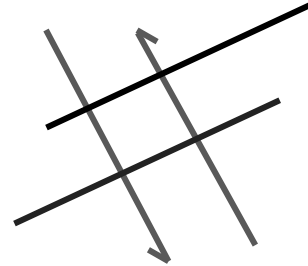
3. Approved ZONING incentives to remove barriers for owners & developers to build PH's.

Zero Emissions Policy:

<https://guidelines.vancouver.ca/Z001.pdf>

Zoning Incentives Policy:

<https://bylaws.vancouver.ca/bulletin/Z001.pdf>



New York City: Leading by EXAMPLE



The Passive House Network

The screenshot shows the NYC Housing Preservation & Development website. The header includes the NYC logo and navigation tabs for About, Renter, Owner, Developer (selected), Vendor, Community, and Sec. 8. A search bar is present. The main content area is titled 'Passive House' under the 'Sustainability' section. It includes social media share buttons, a 'Print' button, and three main sections: 'About Passive House', 'HPD Passive House Projects', and a list of three project photos with captions: Knickerbocker Commons, Beach Green Dunes, and HANAC Corona Senior Residence.

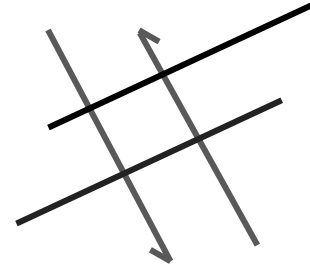
1. **Identified PH as a key TARGET** in their 2014 climate report: One City: Built to Last

2. **Trained City staffers** in core departments (100 staffers in Schools Construction Authority now PH trained.)

3. Issued **RFP's REQUIRING PH CERTIFICATION** for new city schools & Affordable Housing.

One City Built to Last:

<https://www1.nyc.gov/assets/builttolast/downloads/OneCity.pdf>



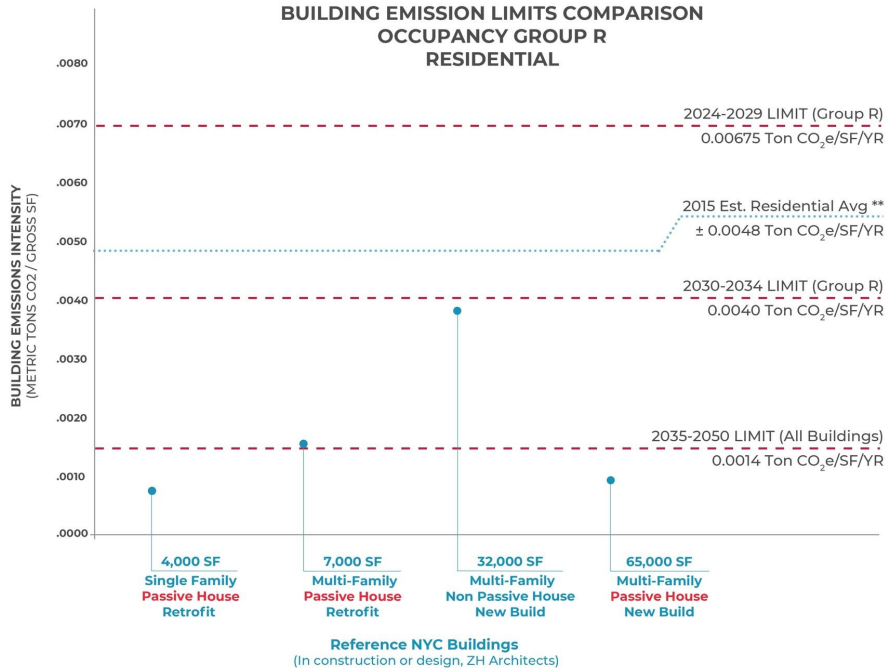
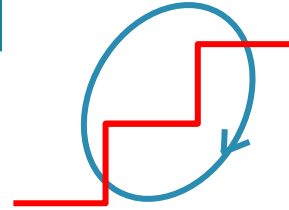
New York's BIG LEVER: Benchmarking + LL97



The Passive House Network



by Stas Zakrzewski
ZH Architects



** Residential Average based on data from Mayor's office of sustainability, inventory of New York City's Greenhouse Gas Emissions, April 2017 and NYC MAP Pluto data on residential square footage totals for NYC

NYC's Climate Mobilization Act

A brief history

1. Passed a 'Climate Mobilization Act' that requires large, **EXISTING buildings** meet specific GHG emissions targets
2. Targets **STEP DOWN over time**
3. **FINES OWNERS** whose buildings don't comply





02

State-Led Policies

SIMPLIFIED REACH CODES

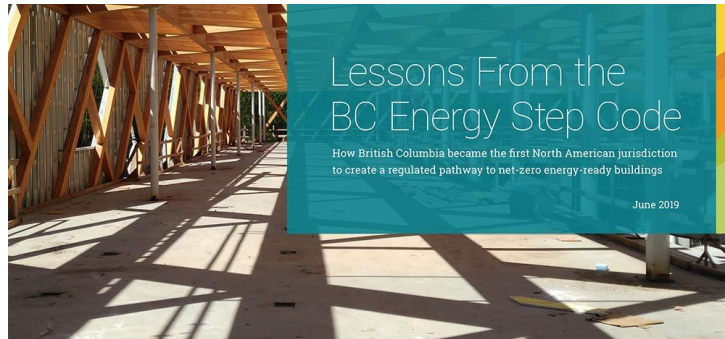


The Passive House Network

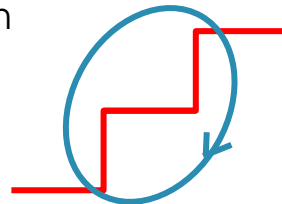
				
	PART 9 Residential	PART 3 Wood Frame Residential	PART 3 Concrete Residential	PART 3 Commercial
UPPER STEPS	STEPS 4,5	STEP 4	STEPS 3,4	STEP 3
LOWER STEPS	STEPS 2,3	STEPS 2,3	STEP 2	STEP 2
STEP 1	STEP 1	STEP 1	STEP 1	STEP 1
BC BUILDING CODE				

ENERGY EFFICIENCY

Figure 1: Definition of Lower and Upper Steps by building type (Part 9 and Part 3)

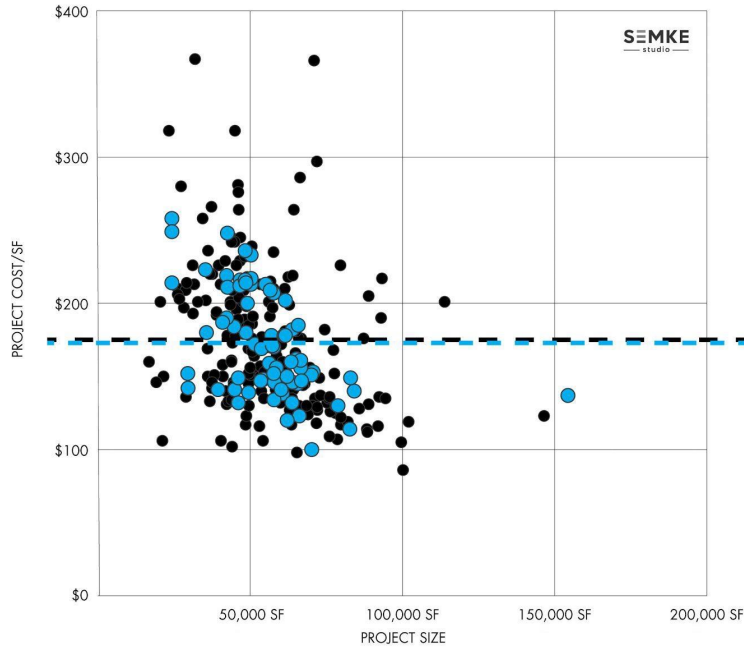


- ❑ Tiered REACH Codes with defined END GOAL



Affordable Housing Tax Credits

268 Proposals to Pennsylvania Housing Finance Agency (2015-2018)



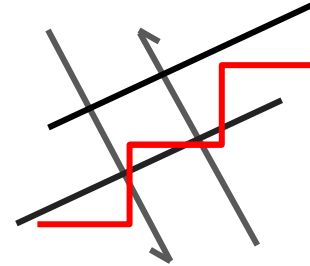
DATA SOURCE: Pennsylvania Housing Finance Agency



Low Income Housing Tax Credits

The Sleeper Simulant Policy

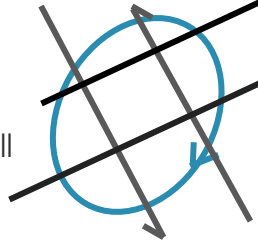
by Zachary Semke
Semke Studio



- ❑ Granted 10 extra points for applicants willing to pursue Passive House
- ❑ Tracked the costs to build all projects over 3 years
- ❑ Found the Passive House projects came in LOWER \$/SF



NYSERDA's Buildings of Excellence Program



Buildings of Excellence About Advisors Partners Winners Resources Contact Us

A PROGRAM OF NYSERDA Change Language ▾

Round Three Now Open Round Three Early Stage Design Support RFP Remains Open
Round Three Demonstration RFP is now closed.

- ❑ **COMPETITIVE AWARD** open to all NY State projects seeking to build carbon neutral buildings (not specific to PH)
- ❑ **Provides \$\$\$** for early design & construction in separate entries to spur innovative design & energy modeling
- ❑ **Repeats** Annually (currently in 3rd round)
- ❑ **Requires reporting** of Energy modeling, methodology & COSTS

ABOUT

About



A Competition to build New York's future.

With Round three of the Competition now in market and the first two rounds of [winners](#) announced, the competition is on the way to achieving its mission: to stimulate the design, construction, and operation of carbon neutral buildings.

Targeted Multi-Family Incentives



Save ▾

Shop

Learn ▾

Search 🔍

MyENERGY

Passive House Incentive Structure for Multi-Family (5 units or more)

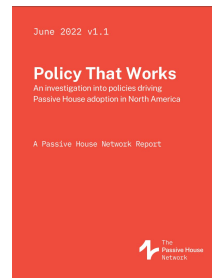
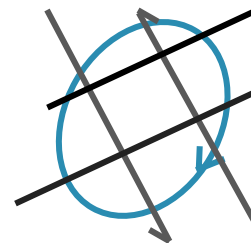
Incentive Timing	Activity	Incentive Amount	Max. Incentive
Pre-Construction	Feasibility Study	Up to 100% Feasibility costs	\$5,000
	Energy Modeling	75% of Energy Modeling costs	\$500/Unit, max. \$20,000
	Pre-Certification	\$500/unit	N/A
Post-Construction	Certification	\$2,500/unit	
	Net Performance Bonus	\$0.75/kWh	
		\$7.50/therm	

The Net Performance Bonus is calculated by determining the final pay for savings incentives and subtracting the pre- and final certification incentives. The result is the Net Performance Bonus.

Projects that pre-certify but do not achieve certification are eligible for the pre-certification incentive and Net Performance Bonus.

Projects over 100 units must be pre-approved by the applicable Sponsors of Mass Save.

- ❑ Created a program focused on **MULTIFAMILY BUILDINGS**
- ❑ Provides **\$ subsidies** for:
 - Training
 - Preliminary Design
 - Construction
- ❑ **Bonus \$** for post-occupancy performance





03

Utility-Led Programs

Colorado's Marshall Fire REBUILD incentives



The Passive House Network

REBUILD WITH ENERGY EFFICIENCY: SAVE MONEY ON UTILITY BILLS

INFORMATION SHEET
COLORADO



Xcel Energy is offering one-time incentives specifically for those who lost their homes in the Marshall Fires. As you look to rebuild your home, consider one of several ways to incorporate energy efficiency from the ground up. These incentives will be available to fire-affected residents who previously had an Xcel Energy account on a fire affected parcel at the time they take possession of their new house. To learn more, call our Community Recovery Line at 866-672-3834.

Building energy efficiency into your home has many benefits:

- You can cut energy costs by 10% or more
- You can enjoy a more comfortable and quieter home
- You experience higher resilience and fewer maintenance concerns
- You benefit from healthier indoor air quality
- You gain higher resale value

Choose from one of four categories:

CATEGORY	INCENTIVE AMOUNT*
ENERGY STAR® Home v3.2	\$10,000
Department of Energy "Zero Energy Ready" Home v2	\$12,500
ENERGY STAR® New Certification Program	\$17,500
Passive House	\$37,500

For homeowners who are required by local building codes to meet International Energy Conservation Code 2021 standards, but who choose not to pursue one of the certification options above, a \$7,500 rebate is available.
*These incentives apply to new homes built to replace properties destroyed in the Marshall fire.

What's the difference? (Choose one and see list of builders on page 2)

ENERGY STAR® Home

- High-efficiency heating and cooling system
- Advanced air sealing, high-quality insulation, and high-performance windows (which reduce leaks/drafts, provide more consistent temperatures, keep dust, pollen, and other allergens out, and reduce outside noise)
- Comprehensive water management techniques protect against moisture damage
- 10% - 20% reduction in energy user over code-built home

DOE "Zero Energy Ready" Home

- Comprehensive package of measures to minimize dangerous pollutants, provide continuous fresh air, and filter the air in the home
- ENERGY STAR requirements + advanced technologies and practices
- This type of home is so energy efficient that a small solar electrical system can easily offset most, or all, of its annual-energy consumption

ENERGY STAR® New Certification

- ENERGY STAR Certified cold-climate heat pump for heating/cooling
- ENERGY STAR Certified heat pump water heater
- Induction cooktop/range and electric ovens
- Electric vehicle charging station

Passive House Qualified

- Reduces heating and cooling costs by 80%-80% over code-built home

Provides a tiered incentive for owners rebuilding their homes:

1. 10K for Energy Star v.3.2
2. \$12.5K for ZERH v.2
3. \$17.5K for new Energy Start
4. \$37.5K for Passive House

June 2022 v1.1

Policy That Works

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Passive House adoption in North America

A Passive House Network Report



BC Window Manufacturer Incentive



The Passive House Network



Energy, Mines and Low Carbon Innovation

Province helping B.C. companies make better windows

Share



News Release

Victoria
Wednesday, April 5, 2017 2:45 PM

Media Contacts

Suntanu Dalal
Media Relations
Ministry of Energy and Mines
250 952-0628

More from this Ministry

- Factsheets & Opinion Editorials
- Visit Ministry Website

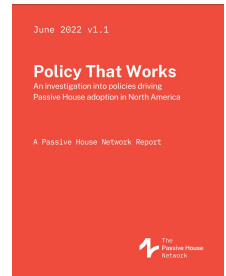
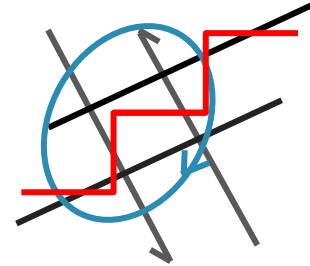
The Province is providing \$500,000 to encourage the development and certification of high-performance windows that will help homeowners and businesses conserve energy and reduce heating costs, and stimulate the high-performance window manufacturing industry in British Columbia.

British Columbia window manufacturers will be eligible for total incentives of up to \$80,000 to design, test, certify and build new window products that exceed the Province's current energy-efficiency requirements.

The windows supported by this program will move from double-pane to triple-pane glazing and greatly increased insulation in the window frames, dramatically improving the comfort inside a home or building during colder months.

The costs associated with creating new window products that exceed current B.C. energy-efficiency requirements, including research and development, lab testing and certification, can be prohibitive for a window manufacturer and are a barrier to the introduction of new high-performance windows into the market. By providing financial incentives this program aims to address this market barrier and stimulate the development of high-performance windows by B.C. manufacturers.

- ❑ 2016 **COMPETITIVE** Economic Stimulus award for BC window manufacturers
- ❑ **Stepped** incentive given for new window systems that met; Energy Star Most Efficient, or Passive House (PHI.)
- ❑ Resulted in 7 BC manufacturers developing **6 Passive House and 6 Energy Star Most Efficient** new window systems.



SOURCE: <https://news.gov.bc.ca/releases/2017MEM0015-001090>

Local subsidies to drive local economies



The Passive House Network

Green Buildings Market Research

Demand for Building Products, Metro Vancouver 2019–2032

A \$3.3 Billion Market Opportunity

Rooted in Vancouver's pioneering approaches to planning and built forms, Vancouver's strong green building sector underpins its entire green economy — an innovative sector that employs one in 15 Vancouverites and contributes to Vancouver's \$32 billion global brand. With the release of the VEC's **Green Building Market Forecast (2019–2032)**, a clearer, more robust picture emerges of just how powerful — and valuable — the green building sector really is.

Addressing the global climate crisis has the potential to create huge new market opportunities, and Metro Vancouver is well-positioned to capitalize on them. With Vancouver's suite of innovative green building policies, particularly the **Zero Emissions Building Plan**, and regional implementation of the **BC Energy Step Code (ESC)**, local manufacturers, installers, and suppliers could benefit from the \$3.3 billion market for green building materials.

The Opportunity by the Numbers

Demand for Building Products

Metro Vancouver, New Construction, 2019–2032 Forecast (cumulative)

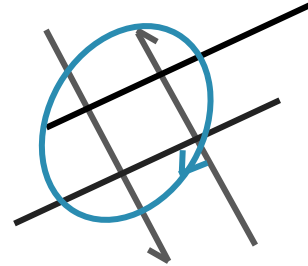


In addition to quantifying the BC Energy Step Code market demand, the **Green Building Market Forecast** is a must-read for anyone in the construction, development or manufacturing industries looking to understand and take advantage of upcoming trends in B.C.'s building sector.

The Opportunity by the Numbers

Demand for Building Products

Metro Vancouver, New Construction, 2019–2032 Forecast (cumulative)



Shouldn't we use State Incentives to drive our economic engine?

SOURCE: <https://www.vancouvereconomic.com/research/green-buildings-market-research/>



Where to begin?

Start with a PLAN... & then IMPLEMENT IT!

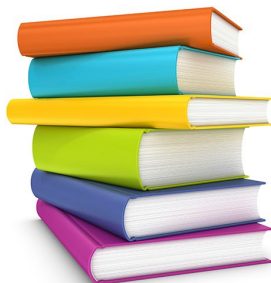


The Passive House Network



DEFINE AN END GOAL

- ❑ ENGAGE INDUSTRY (design, manufacturing and local communities)
- ❑ Establish clear targets and set SPECIFIC METRICS
- ❑ Set DATES for compliance
- ❑ Use structures/ mechanisms that support adoption



REPEAT & REFINE Incentives

- ❑ Use the REPORTING feedback from first projects to inform awards and choices in 2nd & 3rd round of subsidy programs
- ❑ CONTINUE TRAINING



CALIFORNIA ENERGY COMMISSION



1

2

3

4

PROMOTE, TRAIN & INCENTIVIZE

- ❑ Roll out TRAININGS across complete industry spectrum (design, build, code enforcement, engineering, etc.)
- ❑ Provide INCENTIVES from city, state and utilities
- ❑ Create PRODUCT incentive programs to manufacturers
- ❑ Create DEVELOPER subsidy programs
- ❑ Remove BARRIERS in code compliance process to

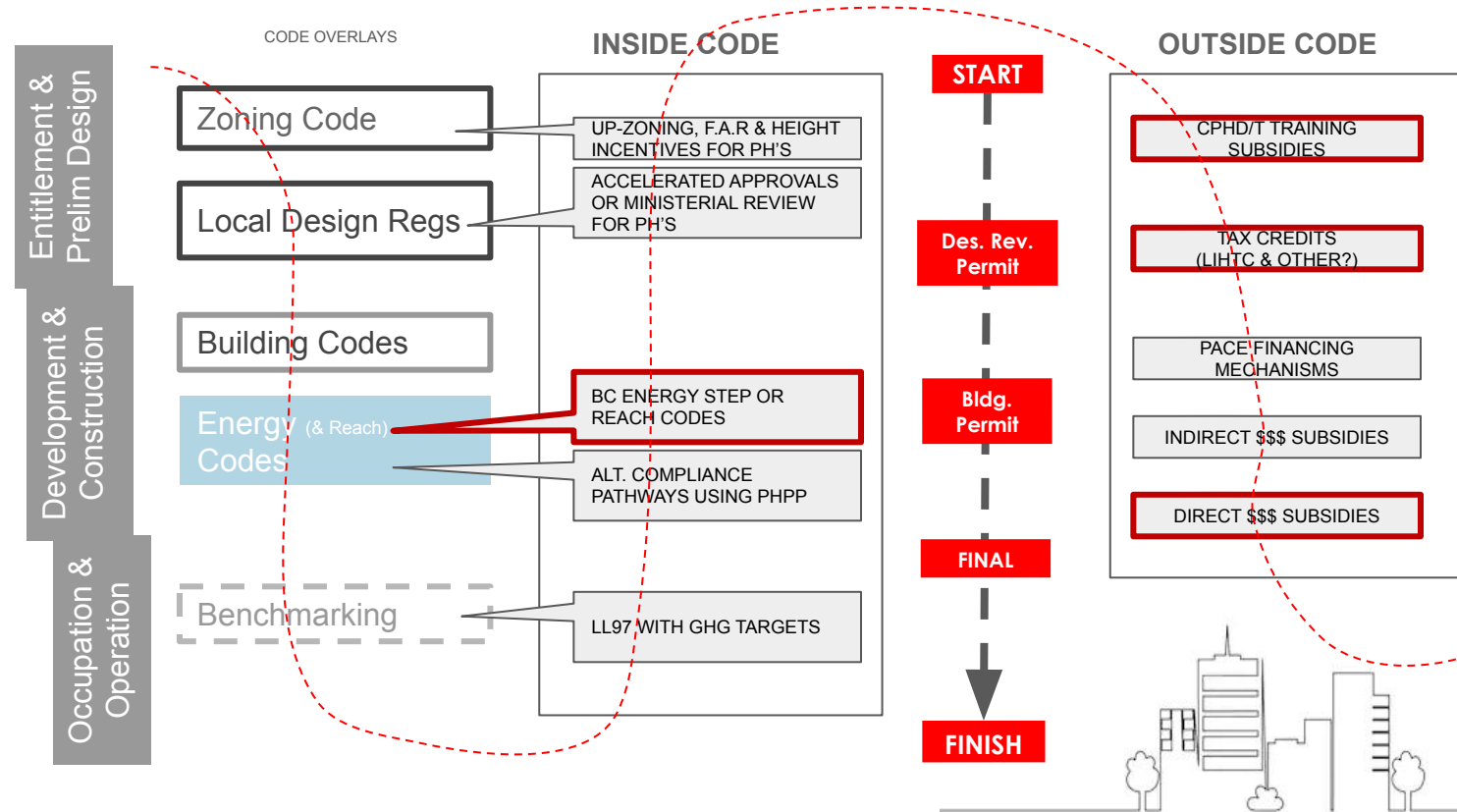


CODE UPDATES

- ❑ Use data collected in \$ programs to feed into code
- ❑



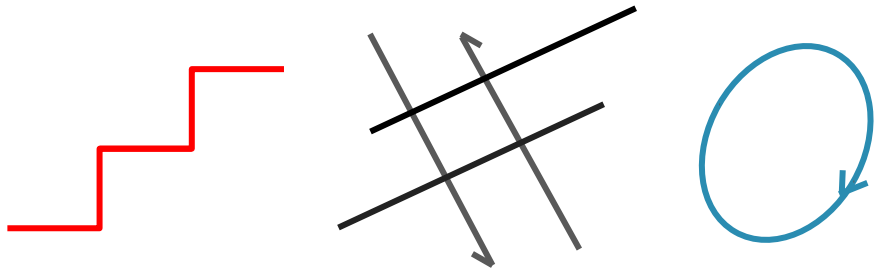
FIND YOUR BEST PLACE TO CONNECT!



Reviewing our KEY PATTERNS



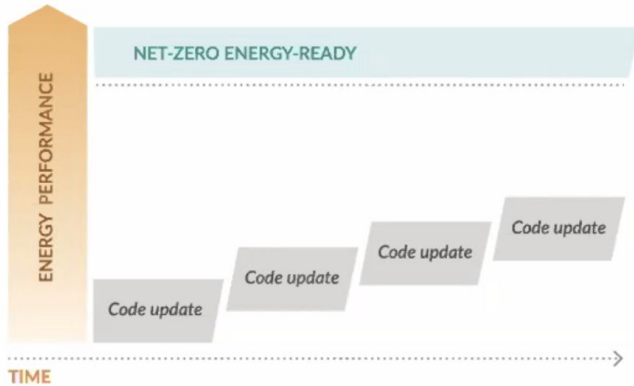
The Passive House Ne



1. **STEPS:** Tiered programs with weighted incentives directly *TIED TO THE TARGET*
2. **CROSS HATCHES:** that connect different regulatory frameworks.
3. **CIRCULAR FEEDBACK LOOPS:** for reporting costs & outcomes

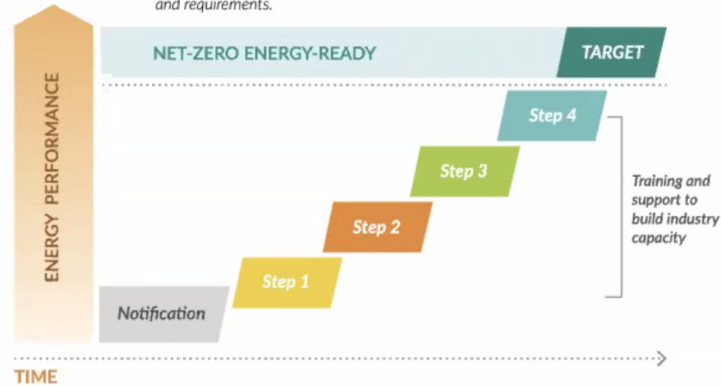
1 INCREMENTAL APPROACH

Also known as: "Maybe we'll get there someday..."



2 BACKCASTING APPROACH

Define a target, and work backwards with fixed interim deadlines and requirements.



The Power of Backcasting: Traditional code development will not bring a jurisdiction up to a net-zero energy-ready performance in a timely manner.

And **AVOID INCREMENTALISM!**

Closing thoughts...



The Passive House Ne

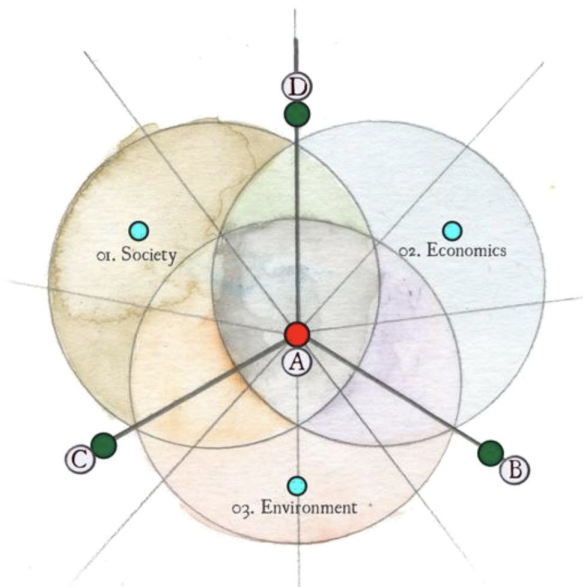


Image Credit: Obi Kaufman, The California Field Atlas



Bronwyn Barry, RA, CPHD

bronwyn@naphnetwork.org
@passivehouseBB

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Policy That Works

An investigation into policies driving
Passive House adoption in North America

A Passive House Network Report



Thank You